David Winter

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Summary

An imaginative and results-driven Content Marketing professional with a passion for storytelling and a flair for crafting captivating narratives. With over 4 years of experience in content strategy and execution, I am committed to engaging audiences and driving brand success through innovative campaigns. Excited to contribute my creative expertise to elevate Acme Inc's presence in the widget market.

Work Experience

Content Marketing Specialist | XYZ Tech Solutions | 2017-2023

• Spearheaded content strategy development, resulting in a 30% increase in website traffic and a 20% rise in lead generation.

• Executed compelling blog posts, whitepapers, and case studies, positioning XYZ Tech Solutions as a thought leader in the industry.

• Collaborated with design and SEO teams to create multimedia content that amplified engagement and visibility across social media platforms.

Content Writer | ABC Digital Agency | 2014-2017

• Crafted persuasive website copy and product descriptions, contributing to a 25% boost in e-commerce sales for clients.

• Developed and managed content calendars, ensuring consistent brand messaging across all channels.

• Conducted thorough keyword research and implemented SEO best practices to improve organic search rankings.

Freelance Content Creator | 2012-2014

• Produced engaging social media content and email newsletters for various clients, fostering strong customer loyalty and brand advocacy.

• Managed content creation and distribution for start-up companies, resulting in a significant increase in brand awareness.

• Collaborated closely with clients to understand their unique needs and deliver tailored content solutions.

Education

• Bachelor of Arts in Marketing Communications | UCL | 2009-2012

• Relevant Courses: Content Strategy, Digital Marketing, Brand Storytelling

Skills

• Creative Content Writing

• Content Strategy Development

• Social Media Marketing

• SEO Optimization

• Data Analysis and Metrics Tracking

• Brand Storytelling

• Multimedia Content Creation

• Project Management

Certifications

• Content Marketing Certification | ContentMarketingCourses.com | 2017

Languages

• English (Native)

• Spanish (Proficient)

References

Available upon request.